



I use emerio...

to get the talent and skills I need



 **emerio™** It's a busy place

service buyer

service provider

take a tour

contact us

POST & BID
that simple

You need to get a project done quickly, efficiently, and cost effectively — so what's missing?

Finding the right skill sets to handle your project, and doing so in a cost effective manner is a challenge faced by most businesses - including yours.

Emerio introduces you to a highly qualified group of professionals who are capable of handling the most demanding projects efficiently - on-time, on-budget and with quality results.

Emerio provides access to the widest possible group of professionals, allowing Buyers to access niche skill sets. Emerio also provides quality assurance through its Select Provider program. The Select Provider program allows professionals to submit their credentials for background verification, and requires adherence to fair market practices. With our active feedback system, you can also get references from other buyers who have engaged with our professionals.

Improve your Business. Lower your Cost.

Emerio is an interactive environment designed to provide buyers with access to a wider range of talent and expertise than a buyer normally has access to through traditional sourcing methods. Competitive rates are achieved by promoting an open bidding process, which compels service providers to compete for your business. Quality workmanship is achieved by making providers accountable by openly publishing the assessment of their former clients for you to use in making your selection.

Buyers enjoy savings ranging from a low of 14% to a high of 45% over traditional sourcing methods representing savings in overheads versus in-house staff, the results of our competitive bidding process, and in many cases lower costs based on access to excess skill sets which reside outside of a buyers local area.

A man in a dark suit and white shirt is shown in profile, looking towards the left. He is holding a pair of glasses near his chin. The background features a tall, modern skyscraper with a grid-like facade, set against a bright, slightly hazy sky. The overall color palette is dominated by blues and greys, with a soft, ethereal light effect.

I use emerio...
because I look at the
big picture



CASE STUDY

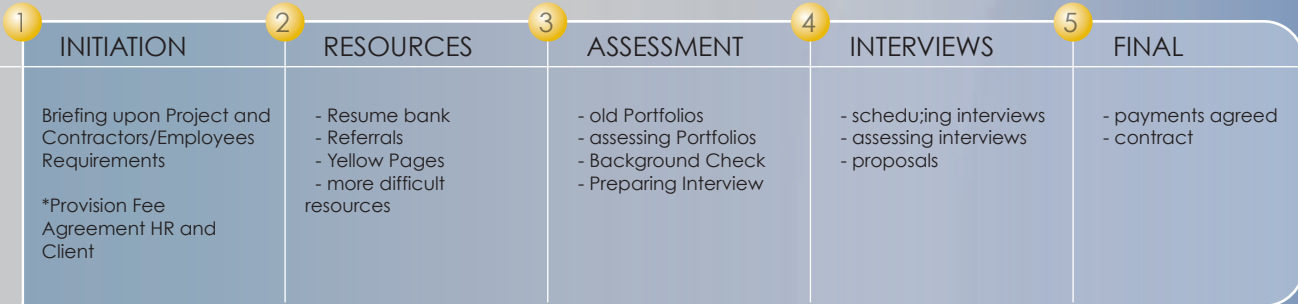
Traditional Sourcing Method



The traditional method for sourcing projects can be a tedious and time consuming process. A typical Project manager may spend as much as 12 hours on choosing the right individual(s) fit for the project.



Project Sourcing





emerio Project Sourcing

Sourcing has never been easier with Emerio™. Qualified ready to work contractors who are specific to your project are all consolidated for easy access.

Portfolios and detailed descriptions about each service provider is available at your finger tips. Private message boards are also available for further questions and discussion. Assessment has never been simpler for buyers at Emerio™



What to Expect...

There are approximately 3,500 service providers in 65 service categories.

Projects that you post usually start receiving responses within minutes of their appearance in the Emerio database. Ninety percent of all responses to your project will be received within 7 days.

Most service providers have samples of their previous work for you to evaluate in your selection. Emerio also provides a feedback mechanism so that you can see how other clients of a particular service provider evaluated their performance.

With thousands of providers waiting to service you, and costs savings between 14% and 45%, don't you think you should become a member of the Emerio Buyer community?

I use emerio...
to excel



What is Emerio?

What is Emerio >

Emerio: (latin v) to obtain by service, earn completely, deserve well.

Emerio's mission is to improve the way companies buy and manage services. For the Buyer - expertise, quality of workmanship, and cost are the driving factors in any service procurement process. For a Service Provider, access to quality customers who are ready to buy, and therefore represent a low sales acquisition cost, are welcome assets to any business.

What We Do

Emerio brings together service Buyers and service Providers in an online marketplace environment. By posting a project on Emerio, a Buyer can discuss their project with dozens of qualified service providers, while receiving bids from those providers, which are cost-effective.

How We Do It

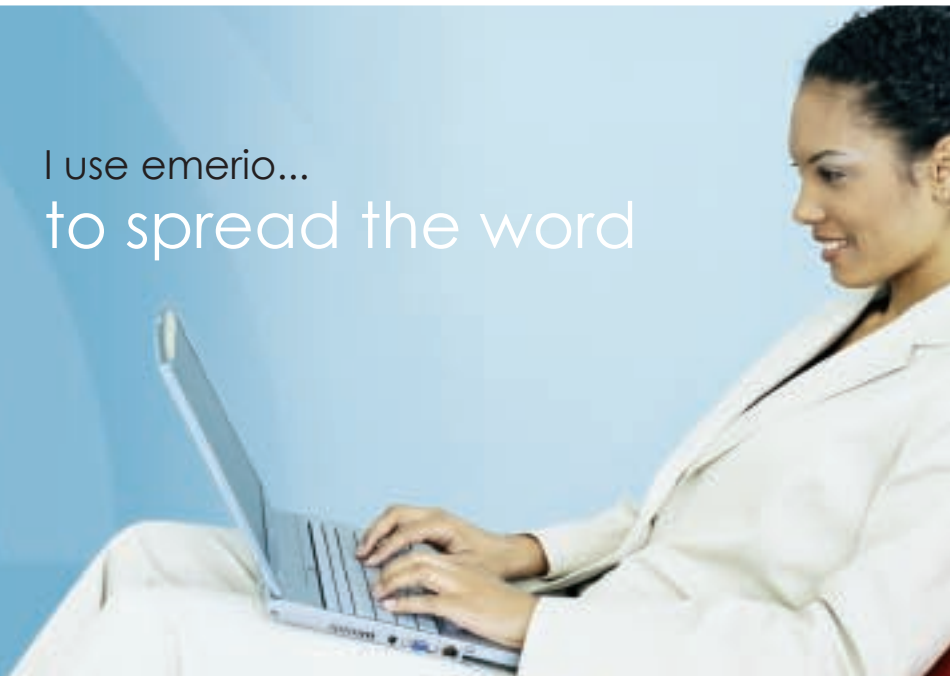
The selection process of the Buyer utilizes the Emerio tools to review the provider's profile, which includes credential verification and references, as well as a feedback service to allow the Buyer to evaluate providers based on past feedback of other clients.

Once the decision is made, the Buyer and Provider engage to complete the project. Payment for the project is made through the Emerio invoicing service.

For further information visit

www.emeriocanada.com

I use emerio...
to spread the word





Emerio is Canada's #1 source for buying services and connecting to specialized service providers.

86 Service Categories

more than 1,000 new projects are posted in an average week

downloads and resources for your online marketing needs

take a tour section, including flash tutorials tips and faq's





Service Buyer

Service Provider



What to expect...

Do you have what it takes to be an Emerio Service Provider?

Emerio is a marketplace designed to provide opportunities for dedicated, hard-working professionals who view customer service as their primary responsibility.

Strong skill sets, niche capabilities, professional conduct, and the willingness to go the extra mile for their clients are the qualities which personify the Emerio Service Provider.

There are approximately 3,500 service providers in 65 service categories. More than 1,000 new projects are posted in an average week. Negotiated project values range from \$200 to over \$20,000. Many projects are ultimately more valuable than the "awarded value" shown based on follow-on work. Projects are typically awarded within 14 days.

I use emerio...
to strengthen business
relationships



Service Provider Benefits

Increased Sales

- >New sales from projects won in the competitive bidding process
- >New sales from buyers purchasing directly from you through your Emerio store
- >Follow on work from clients found through Emerio.

Reduced Costs

- >Reduced reliance on other lead generation programs with Emerio qualified leads

New Service Providers/ Become a Provider

- >Lower traditional courier, communications and billing costs with Emerio tools

Clear Financial Return

On average, service providers generate a 400% or better return on their subscription fees. Established service providers do much better. New service providers typically take 30 to 60 days to begin winning business on Emerio. The experience is similar to establishing a business in a new geography.

I use emerio...
to increase sales and
reduce cost





Build Your Business

No more searching the want ads for jobs. No more expensive sales and marketing costs to drum up business.

As an Emerio service provider, you have access to new projects daily in over 65 service categories.

Within minutes, you are bidding on new and recurring business with clients across Canada and the United States.

With two subscription levels to choose from, qualified service providers can graduate to bidding on high-value projects reserved for service providers with established histories of premium customer service and qualified credentials.

Best of all, Emerio provides you access to these projects from the convenience of your computer - be it your office, your home, or your cottage - sales and marketing your services just became hassle-free, and inexpensive.





I use emerio...
to build my business

